

## Global Music Report 2017: Pricing for full Data and Analysis Report (c.130 pages)

20% Discount on Premium package prices until 30<sup>th</sup> April 2017

PDF and Excel Spreadsheets published 25<sup>th</sup> April 2017. Hard copies available 8<sup>th</sup> May 2017.

### All Premium and Recorded Music Industry\* Packages include:

- PDF of Global Music Report 2017: Data and Analysis Report, including analysis and detailed five-year data for over 50 markets.
- Executive summary including main charts [NEW in 2017]
- Powerpoint presentation outlining key messages of report, including main trends per sector and regional trends [NEW in 2017]
- Online presentation: one-hour online presentation of report by an IFPI analyst [to be scheduled – NEW in 2017]
- Online access to country data contained in full report, including ability to make online comparisons between different time period and countries [NEW in 2017 – not included in Recorded Music Industry Package]

### The Excel spreadsheet add-on includes:

- Excel spreadsheet of data featured in the report (country pages and selected appendix tables) in an editable format for clients to perform own analysis on the featured data. Spreadsheet also contains the revenue data for each country featured in the report in a single sheet for easier analysis across different markets.

\* Recorded Music Industry: a company whose primary activity is the creation / production / publishing of music recordings.

*All prices are in GBP. UK VAT @ 20% will be added where applicable.*

Package	Price	Includes
Premium: PDF only	1-3 users: £2,250 <b>(20% off: £1,800)</b>	✓ PDF of Global Music Report 2017 and all features listed above except Excel spreadsheet
	4+ users: £6,500 <b>(20% off: £5,200)</b>	
Premium: PDF and Excel spreadsheet	1-3 users: £2,750 <b>(20% off: £2,200)</b>	<ul style="list-style-type: none"> <li>✓ PDF of Global Music Report 2017 and all features listed above</li> <li>✓ Excel spreadsheet of data featured in the report</li> </ul>
	4+ users: £8,000 <b>(20% off: £6,400)</b>	
Premium add-on: hard copy (available 8 <sup>th</sup> May 2017)	£150 <b>(20% off: £120)</b>	<ul style="list-style-type: none"> <li>✓ One hard copy of the report sent by Royal Mail Special Delivery or international recorded delivery</li> <li>✓ <b>ONLY</b> available if Premium PDF or PDF and Excel packages are purchased</li> </ul>
Recorded Music Industry PDF *	1-3 users: £1,000	<ul style="list-style-type: none"> <li>✓ PDF of Global Music Report 2017 and all features listed above except Excel spreadsheet</li> <li>✓ Only available to purchasers in the Recorded Music Industry</li> </ul>
	4+ users: £2,700	
Recorded Music Industry PDF and Excel *	1-3 users: £1,200	<ul style="list-style-type: none"> <li>✓ PDF of Global Music Report 2017 and all features listed above</li> <li>✓ Excel spreadsheet of data featured in the report</li> <li>✓ Only available to purchasers in the Recorded Music Industry</li> </ul>
	4+ users: £3,200	
Recorded Music Industry add-on: hard copy * (available 8 <sup>th</sup> May 2017)	£150	<ul style="list-style-type: none"> <li>✓ One hard copy of the report sent by Royal Mail Special Delivery or international recorded delivery</li> <li>✓ <b>ONLY</b> available if PDF or PDF and Excel packages are purchased</li> <li>✓ Only available to purchasers in the Recorded Music Industry</li> </ul>

<p><b>Academic package: hard copies (available 8<sup>th</sup> May 2017)</b></p>	<p>£500</p>	<ul style="list-style-type: none"> <li>✓ Three hard copies of Global Music Report 2017</li> <li>✓ Delivered by Royal Mail Special Delivery or international recorded delivery</li> <li>✓ <b>Only</b> available to universities and academic institutions</li> <li>✓ Proof of academic status required before purchase.</li> </ul>
<p><b>Academic package: PDF</b></p>	<p>£1,350</p>	<ul style="list-style-type: none"> <li>✓ PDF of Global Music Report 2017</li> <li>✓ <b>Only</b> available to universities and academic institutions</li> <li>✓ Available for university-wide use by all students and employees of the university</li> <li>✓ Proof of academic status required before purchase.</li> </ul>
<p><b>Academic package: data for individual academics</b></p>	<p>Available on request</p>	<ul style="list-style-type: none"> <li>✓ Available only to individual academics or small project groups. Inquire for further details.</li> </ul>
<p><b>Single country page PDF</b></p>	<p>1-3 users: £175</p>	<ul style="list-style-type: none"> <li>✓ Single page PDF of chosen country page from report delivered by email (1 page document)</li> <li>✓ Option to upgrade to full report later</li> </ul>
	<p>4+ users: £500</p>	

\* **Recorded Music Industry:** a company which is not already a member of IFPI and whose primary activity is the creation / production / publishing of music recordings.